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News Release

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Owner-Pilots Have a Resource to “Tackle the Turbojet”: Guardian Flight Standards™

Program will expand to help transition pilots into the coming Microjets

PHILADELPHIA (October 31, 2003) – Guardian Jet, LLC, a Connecticut-based company specializing in consulting, oversight and brokerage for the owner-flown light jet market is pleased to announce the formal introduction of its’ Guardian Flight Standards™ program.

“Guardian Jet is excited about the owner-flown aircraft market,” said Mike Dwyer, Guardian Jet president and long-time aviation professional. “As each day goes by, another owner-operator steps into the left seat of a turbojet as the sole pilot for the first time.” Stan Smith, Director of Flight Operations at Guardian Jet added, “We’ve created a program to impact an emerging market by setting an industry standard for transitions and safe operating practices.”

Guardian Flight Standards™ was conceived two years ago as a way for piston and turboprop aircraft owners to overcome the insurance and operational obstacles of transitioning into today’s owner-flown light jet aircraft such as the Raytheon Premier I or the Citation 525, CJ1 and CJ2. Formally developed and tested over the last year and formally launched at AOPA Expo 2003, Guardian Flight Standards™ stands ready to help owner-pilots “tackle the turbojet”.

Guardian Flights Standards™ success stems from its ability to evaluate a pilots ability, counsel them on developing an effective plan to transition and executing every detail through oversight and guidance. Current Guardian Flight Standards™ customers are typically flying twenty-five to one hundred hours of flight where they are taught safe operating practices through the introduction and use of an operations manual and ongoing support modules. Since pilot ability and experience varies, so do transition flight hours which are all typically mandated by the owners’ insurance underwriter.

Initial stages of the program provide assistance with insurance planning. Guardian Jet helps submit an in-depth package to your agent and underwriter and offers comprehensive support in preparation for initial simulator training. Upon successful completion of the usual type-rating training, owners and operators are introduced to a Standards Captain who helps launch the standards program by flying a unique ten to fifteen hour “Shake Down Cruise™”. There they embark upon a journey across America building confidence and experience through special emphasis items such as pattern work, short field operations, Class B operations, high altitude operations, fuel planning, maximum endurance operations, FMS orientation, cockpit resource management (CRM) and an introduction to the use of Guardian Jet’s Risk Assessment Program (RAP).

At the completion of the “Shake Down Cruise™”, those enrolled can elect to continue to use a Guardian Standards Captain for the duration or have Guardian Jet indoctrinate a qualified and local pilot into the program to continue the transition under the supervision and oversight of a Guardian Standards Captain.

Throughout the transition period, owners and operators will experience the benefits of the specially created support modules found in the core components of the program. From free access to Guardian Echelon Membership™ to the savings found in tangible cost reduction programs, Guardian Jet provides a multitude of additional services throughout the entire process.

Upon successful completion of the transition into the turbojet aircraft, Guardian Jet will issue the Guardian Gold Certificate™. Suitable for submission to an insurance agent or underwriter, this certificate announces the achievement of completing a comprehensive transition training regimen.

“Microjet position holders can easily start to take advantage of this program by simply tapping us to help start to create their insurance package,” said Dwyer. “With the uncertainty of how the insurance community is going to react to this market, there is no time like the present to prepare a comprehensive insurance plan for the underwriter rather than *ask* them right before delivery”.

For more information on Guardian Jet, LLC, call (203) 458-2500, send e-mail to guardian@guardianjet.com or visit the company’s Web site at www.guardianjet.com.

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